### CUSTOMIZING TOMORROW'S INNOVATIONS

Styrenic solutions for the electronics industry





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## THE MOLD

As Chief Design Engineer for a global electronics company, Paolo is always dreaming up unique features to build into the next generation of products. For a new mobile office equipment suite, for instance, Paolo was determined to find a good-looking exterior material that offered exceptional inward thermal resistance. He knew he had hit gold when INEOS Styrolution introduced him to specialty styrenics. He never would have imagined that styrenics themselves can be a disruptive technology.

>>> WHAT ARE THE UNIQUE PROPERTIES OF STYRENICS THAT MAKE THEM SO ATTRACTIVE TO THE ELECTRONICS SECTOR?

Picture: Lars Dombrowski/L



### LIFE IN THE FAST LANE

n the electronics industry, trends in global production and consumption are driving demand for lower weight and lower costs, as well as higher thermal endurance and energy efficiency. Transformations in lifestyle and work dictate ever new changes in usage, while connectivity, convergence, regulation and innovation are relentlessly raising the stakes for everyone. Meanwhile, increasing wealth has

created new consumers, as well as fuelling an affinity for leapfrogging technologies. In nearly every global market the value chain has become vastly more complex. For everything from aesthetics and haptics to the bottom line, the only fixed point is change itself.

### AFFORDABLE INNOVATION

**S** tyrenics are a family of unique polymers with a broad range of applications – from bike helmets, car trims, and toys to smart of such properties as excellent aesthetics and high color consist-- one big reason styrenic solutions are being used in ever more lenges of today. electronic applications.

INEOS Styrolution is a worldwide leader in electronic specialty styrenics, with a deep understanding of the industry, its rapid pace, phones, refrigerators, and inhaler - making styrenics one of the high standards and value chains. As a reliable global supplier, world's most important thermoplastics. The balanced performance INEOS Styrolution also delivers broad application expertise, a long-term commitment to innovation, and opportunities for prodency makes styrenics attractive to designers and manufacturers at uct co-development right from day one of a new idea. In addition, every level. Their superior processing abilities also make changes in INEOS Styrolution dedicates significant resources to the developdesign of even complex structures simpler and more cost-effective ment of electronic solutions for tomorrow, to meet the global chal-

### PROPERTIES WITH A HIGH PROFILE

Here are some of the reasons styrenics are becoming the polymers of choice for the electronics industry:

**HIGH UV RESISTANCE & STABILITY** 

### LOWER PROCESSING COSTS

EXCELLENT WEATHERING RESISTANCE STREAMLINED

HIGH DIMENSIONAL PRODUCTION PROCESSES VERY GOOD FLOWABILITY SUPERIOR SURFACE GLOSS

DURABLE EXCEPTIONAL EASE COLOR FASTNESS
HIGH IMPACT
OF PROCESSING **OPTIMAL SCRATCH RESISTANCE** 

HIGH COLOR CONSISTENCY

AMORPHOUS SUPERB CHEMICAL RESISTANCE

STRUCTURE EXCELLENT SURFACE EXCELLENT ESCR APPEARANCE

VERY GOOD INSULATING ATTRIBUTES LOW MATERIAL DENSITY



### ON THE MARKET

Li Wei is Head of Engineering at a Chinese electronic manufacturing services (EMS) company that is steadily moving up-market. His company tasked him with quickly identifying and obtaining a steady supply of transparent, environmentally friendly and heat-resistant polymer blends for LED-TV backlight panels for export to the USA. Li Wei turned to his most trusted materials partner – INEOS Styrolution – who helped make the product (and Li Wei) look exceptionally good.

>>> WHY ARE STYRENIC SPECIALTY SOLUTIONS SO ATTRACTIVE TO CONSUMERS, DESIGNERS AND MANUFACTURERS?



### LOOKING BETTER IS GETTING EASIER

5 tyrenics are all around us, whether we realize it or not. For instance, the Light Diffuser Plate (LDP) for your LCD-TV backlight system might be utilizing the high molecular weight, high heat resistance and high mechanical strength of styrenic polymers. Or the transparent glass in your home office scanner may be using an acrylic copolymer for its exceptional clarity and rigidity.

Besides their technical advantages, styrenics help products look better, too. The outstanding aesthetics bring high color and high gloss to any electronic device. And their design and manufacturing flexibility makes styrenics attractive to engineers and designers, as well. That flexibility is also pointing the way toward future electronic applications, such as LED lighting or revolutionary 3D printers.

### STYRENIC APPLICATIONS – CONNECTING THE WORLD

Here are some of the reasons specialty styrenics are becoming the polymers of choice for the electronics industry:

### COMMUNICATION & MOBILE **APPLICATIONS**

08

- Cell phones
- Smart phones
- Tablet computers
- Stationary computers
- GPS devices
- Landline telephones
- Telefax machines
- Antennae & communication systems

### **MONITOR APPLICATIONS**

- Light diffuser plates (LDP)
- Light guide panels (LGP)
- Front, middle & rear covers
- Guide stand necks
- Stand bases

### **OFFICE EQUIPMENT APPLICATIONS**

- Printer, copier & scanner housing parts
- Paper trays, feeders, separators & exteriors
- Document backing
- Light pipes
- Transparent photo trays
- Printer drum units
- Printer platens
- Ink & toner cartridges

### **APPLICATIONS**

- Game consoles
- Audio, video & photo devices
- E-book readers
- Walkie talkie systems
- E-music instruments
- E-bikes
- Sound systems

### **GENERAL ELECTRONIC APPLICATIONS**

- Electrical installations
- Plugs & switches
- Battery housings
- Payment devices
- House electronics (home safety & communication systems)

### COMING ATTRACTIONS – STYRENIC APPLICATIONS IN DEVELOPMENT

- ➤ LED INEOS Styrolution R&D is developing highly transparent → 3D printers styrenic plastics that enable thinner, larger and higher resolution > Power tools

  - Mobile computing
  - **▶** Energy production and storage

### INEOS STYROLUTION'S MANUFACTURING CLOSE TO CUSTOMER MARKETS

As the worldwide preferred partner for the Electronics industry, INEOS Styrolution is a reliable global supplier with wide-reaching application expertise and a long-term commitment to innovation as well as cost-cutting solutions. INEOS Styrolution has established a global network of sales and market development experts dedicated to co-creating solutions with our customers. Where ever in the world our customer's R&D centers and production facilities are located or if production shifts to another region – we provide solutions for cost competitive products for mature markets as well as high innovative solutions for new fields of application of tomorrow.

ALTAMIRA
PS, ABS/ASA, SBC, AMSAN

TEXAS CITY
SM

CHANNAHON
PS

DECATUR
PS, SMMA

10

SARNIA SM ADDYSTON INEOS, ABS<sup>1</sup>

AURORA
Americas Headquarters

**BAYPORT** SM

ANTWERP SM, PS, ABS, SBC

COLOGNE
ABS specialties

**ROLLE** 

EMEA Headquarters
Standard products/Commodities

WINGLES PS SCHWARZHEIDE Compounding

FRANKFURT

Global Headquarters EMEA, Headquarters for Specialities

LUDWIGSHAFEN ABS/ASA, SAN, AMSAN, SMMA

> ULSAN ASA, PS, ABS, Compounding

**DAHEJ** PS

VADODARA ABS, SAN MAP TA PHUT Map Ta Phut ABS, SAN







OF THE CURVE

To improve profit margins, a traditional European electronics firm was planning to move production of its mature-market products to Vietnam. As Head of Procurement, Hans was responsible for determining the locations to which crucial chemical compounds could be reliably delivered. Key Account Managers at INEOS Styrolution customized an affordable solution, enabling production, and a timely promotion for Hans.

>>> HOW DOES INEOS STYROLUTION FACILITATE THE DEVELOPMENT AND IMPLEMENTATION OF INNOVATIVE ELECTRONIC SOLUTIONS?

# HOW INEOS STYROLUTION SERVES YOU

# INNOVATION THAT KEEP YOU ON TRACK – SERVICE THAT KEEPS YOU ON TIME

NEOS Styrolution invests its success in the success of its customers. To grow customer value, INEOS Styrolution offers exceptional global presence, reliability and sustainability. With innovations ranging from high quality plastic design and durable colors to an expanding array of alternatives to keep customer costs low, INEOS Styrolution R&D offers state-of-the-art materials solutions.

Simply put, INEOS Styrolution provides customers with the broadest styrenic portfolio on the market. Customers can also look forward to the world's largest single steady supply of cost-efficient, high quality products and impeccable aesthetics. Whatever the challenge, INEOS Styrolution provides a solution, from cutting-edge customized specialty products for premium branding, to products for generic commodities.

#### INNOVATIVE PORTFOLIO

INEOS Styrolution specialty solutions include:

- ABS acrylonitrile butadiene styrene copolymers
- Terluran® sets worldwide standards for very high gloss, easy processing, high color consistency with low yellow index and a superb balance between flowability and mechanical properties.
- Novodur® grades offers superior performance in a well-balanced mix of properties, combining high impact strength, dimensional stability, creep resistance and a good surface appearance with chemical resistance, heat resistance, thermal cycling performance and excellent thermoforming attributes.
- Absolac® offers a well-balanced mix of properties for injection molding, including good impact strength, dimensional stability and heat resistance (available in India).
- ASA acrylonitrile styrene acrylate copolymers
  - Luran® S is a benchmark styrenic polymer for weather resistance, high UV resistance, excellent environmental stress cracking resistance (ESCR), good impact resistance, excellent chemical resistance and superb color retention.

### AT YOUR SERVICE > ON-SITE Unprecedented service is another factor that sets **PROCESSING** Styrolution products apart: **SUPPORT** > LONG-TERM **>** ENHANCED **GLOBAL** QUALITY **SUPPLY** CONTROL **SECURITY PROCESSES** > DEDICATED QUALITY and technical teams > GLOBAL

> HIGH LEVEL OF PRODUCT CUSTOMIZATION

possible per requirements

- SAN styrene acrylonitrile copolymers
  - Luran® injection grade provides an exceptional combination of high gloss, excellent transparency, good chemical resistance, high stiffness, extraordinary heat resistance and very good dimensional stability.
  - Absolan® offers a well-balanced property profile ranging from excellent transparency and good chemical resistance to high stiffness and good dimensional stability (available in India).

#### • Other styrene-based copolymers

- NAS® (SMMA) is considered the premium choice for ESCR strength, high stiffness, extreme transparency, superior processability, mechanical strength and resistance to alcohol.
- Terlux® (MABS) gives excellent transparency, brilliant gloss, impact resistant, good ESCR, good chemical resistance, easy to process.
- Zylar® (MBS) offers superb transparency, impact resistant, superior processing flow, good detergent resistance, competitive cost.
- Clearblend® (MBS) provides a unique balance of clarity, toughness, low density and ease of processing, in a cost effective dry blend form (not available in all markets).

#### Copolymer blends

**REGULATORY &** 

**COMPLIANCE** 

**SUPPORT** 

- Luran® SC (ASA/PC) delivers very great heat resistance (one flame-retardant grade meets UL 94 test standards at V 0, great stiffness, excellent impact strength
- Terblend® N (ABS/PA) combines excellent impact strength and chemical resistance with high melt flow and good acoustic dampening.

#### COMPREHENSIVE RANGE

Styrolution PS is a family of general-purpose transparent polystyrene resins suitable for injection molding or extrusion applications:

- GPPS (general purpose polystyrene) offers color consistency, excellent transparency and easy processing.
- HIPS (high impact polystyrene) offers color consistency, good balance between flowability and mechanical properties such as impact and tensile strength, and easy processing.



# FOR LASTING BALANCE

When she was recruited as Head of Design for a start-up mobile device firm, Alice knew that the future of her job would be contingent on getting a cutting edge product to market – on time and on budget. Alice envisaged using a material that combined low density with exceptional flowability and high gloss. And she would need it in India. What Alice needed didn't exist until she contacted INEOS Styrolution. Together, they co-created that material. Two years later, the new device she designed is now a modern legend.

>>> WHY DO ELECTRONICS MANUFACTURERS PREFER STY-ROLUTION TO OTHER STYRENIC SOLUTION PROVIDERS?



### A PIONEER GOES FURTHER WITH A RELIABLE PARTNER

NEOS Styrolution offers global assistance with a personal touch. Whenever specialized innovation is required, INEOS Styrolution works shoulder-to-shoulder with its customers to help them gain a competitive advantage – through best-in-class service, reliable formulations, and customized solutions.

With first-rate technology, leading R&D skills and strong intellectual property and patent positions, INEOS Styrolution is uniquely equipped to ensure that new applications find the right formulation for success. To enable best possible quality and process efficiency, INEOS Styrolution provides testing and technical support in the processing, design and computer simulation phases, as well.

Thanks to its broad experience and processing expertise, INEOS Styrolution is an attractive partner for developing new products, technologies and solutions for electronics customers.

### TURNING IDEAS INTO PROFITS

ach new product or application begins with an idea. Together with INEOS Styrolution, customers define how those ideas are transformed into real, innovative and practical items for use in the electronics sector.



### **TEXTURE**

Styrenics are widely appreciated for their attractive aesthetics. From glossy to smooth to easy-grip/no-slip surfaces: the look, feel and safety are all premium.



### SHAPE

Tough, flexible, thin, robust: INEOS Styrolution helps customers find the right blend for the size and requirements of their application.



### COLOR

Customers can choose from over 2,500 existing pre-tested colors or use the INEOS Styrolution Color Excellence Center (CEC) to customize any color and confirm its performance.

### WHY COLLABORATING WITH INEOS STYROLUTION IS DIFFERENT: STEP BY STEP

Electronics manufacturer has an idea or faces a challenge and communicates this to INEOS Styrolution.

**>>>>** 

INEOS Styrolution listens, reflects and asks question to further clarify the requirements.

**>>>** 

INEOS Styrolution draws on its wide expertise and global presence to present the customer with the optimal mix of existing formulations and promising fields of development.



INEOS Styrolution delivers customized products for customer sampling and test evaluation according to specifications.



5

Customer and
INEOS Styrolution
finalize plans to
co-develop the new
product/application.



production of electronic product begins.



### INEOS STYROLUTION AT A GLANCE

INEOS Styrolution is the global leader in styrenics – and the world's leading supplier of automotive styrenics. The company also provides styrenic applications for many everyday products across a broad range of other industries, including healthcare, electronics, household, construction, toys/sports/leisure, and packaging.



STYROLUTION SERVES THE ELECTRONICS INDUSTRY AROUND THE WORLD WITH THE LARGEST PORTFOLIO OF STYRENICS, POWERED BY CUTTING-EDGE INNOVATION.

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#### PLEASE NOTE

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